



The right unit. The right configuration.
A clearer purchasing decision.

Welcome to UNITED HOTEL SUPPLY

At United Hotel Supply, we believe every guest experience begins with the right environment. From elegant lighting that sets the mood to durable flooring, comfortable furnishings, and smart in-room appliances — **we bring you everything** you need to create spaces that impress.

For over a decade, we've been the trusted partner of hotels, motels, and hospitality businesses across the nation, delivering **premium quality, reliable service, and competitive pricing.**

HOW TO CHOOSE THE RIGHT PTAC

Compare the requirements before
you compare the price.



05 Things That Determine the Right PTAC.

01.

CAPACITY

How much cooling
does the room need?

02.

VOLTAGE

Does the unit match
the property's
electrical supply?

03.

HEAT TYPE

Electric heat or heat
pump?

04.

POWER

Are the circuit, heater
and connection
compatible?

05.

WALL FIT

Will the complete
installation work?

You don't need to know all five answers before contacting us.

WHICH BTU DO I NEED?

A larger number is not a substitute for the right match.

7K | 9K | 12K | 15K | 17K CLASS

These are cooling-capacity classes, not automatic recommendations for particular room sizes. Actual ratings and available configurations vary by model. For example, Amana's PTC173J is a 17K-class option rated at 16,700/16,400 BTU/h at 230/208V.

Start With **Your Situation.**

Room size, ceiling height, sun exposure, and occupancy affect cooling requirements.

A capacity chosen from square footage alone may miss important differences between rooms.

Note: Capacity labels are rounded categories. Confirm the selected model's rated output at the property's operating voltage. Not every brand offers every capacity.



**SEND YOUR EXISTING MODEL
OR PROJECT SPECIFICATION**

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TWO WAYS TO HEAT.

Compare how the room will operate,
not just what the unit costs.

01.

ELECTRIC HEAT

Heating through an
electric-resistance element.

02.

HEAT PUMP

Heating by transferring
heat into the room.



What happens in colder weather?

Many PTAC heat pumps include
supplemental electric heat. Their
operating limits and backup-heating
behavior vary by model, so the exact
specification matters.

The better question:

“Which option fits our climate, heating
demand, and operating budget?”

**TELL US WHERE THE
PROPERTY IS AND HOW
THE ROOMS ARE USED.**

We'll help you compare suitable options.

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VOLTAGE + AMPERAGE MATTER.

Two PTACs can look alike and still require different connections. Understand the electrical requirements.



01.

MATCH THE VOLTAGE

Common PTAC configurations include 208/230V and 265V.

02.

MATCH THE CONNECTION

Power options can include 15A, 20A, and 30A configurations.

03.

CHECK THE HEATING REQUIREMENT

Cooling current is not the whole electrical requirement.

Start with a clear data-plate photo.

We may also request a photo of the existing plug or details from your maintenance team.



**LET'S CHECK THE
CONFIGURATION
BEFORE YOU ORDER**

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CHOOSE BY YOUR PRIORITIES. NOT JUST THE BRAND.

Tell us what matters most. We'll help build the shortlist.

Amana

Configuration Choice
Energy Management



- R-32 PTACs
- Up to 17K BTU
- Eden Energy Management

GE Hotpoint

Practical Budget Friendly
Guestroom Controls



- Self-Diagnostics
- Heat pump

Friedrich

Conditioned Fresh Air
Inverter Options



- ZoneAire Select
- Premier
- FreshAire

GE Zoneline

Variable Speed
Comfort Options



- AZ45 electric heat
- AZ65 heat pump

Distinctions

Focused Approach
Core PTAC Requirements



- R-32
- 7K-15K BTU
- Electric heat
- Heat pump

Already **prefer a brand?** Start there.

Open to alternatives? Let's compare.



HOTPOINT®



FRIEDRICH



GE APPLIANCES
a Haier company

distinctions

Note: Features vary by series and model. These are comparison starting points, not rankings or claims that a feature is exclusive to one brand.

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SEND US YOUR DATA PLATE.

You don't need to decode the model number. Start by showing it to us.

Send It to Us.

We'll review the existing model, compare the available options, and flag anything that needs to be checked before ordering.

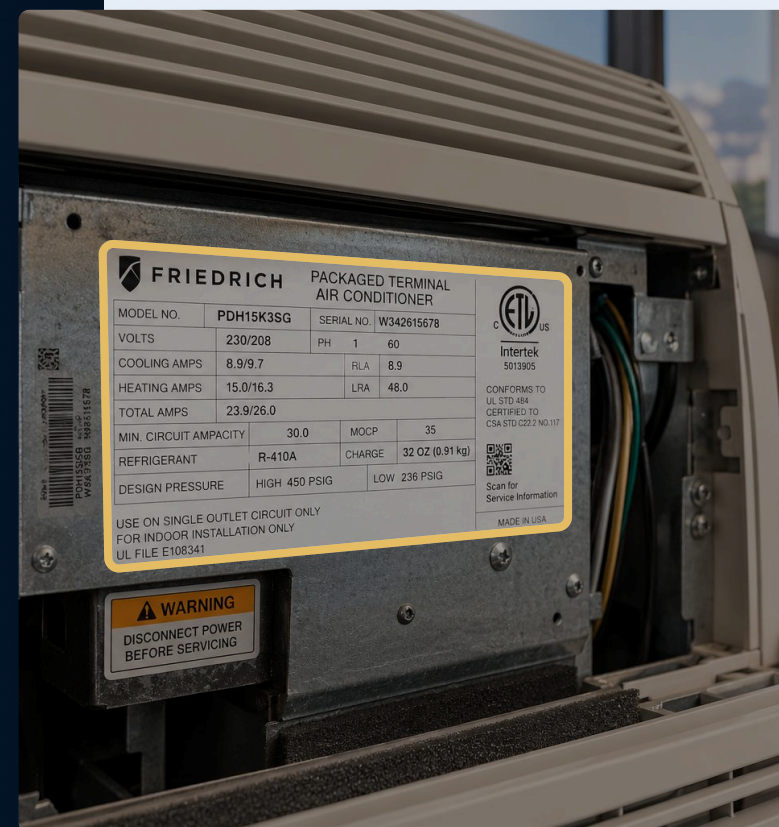
A fit check goes beyond BTU. Required power connections, controls, grilles, and other installation accessories can differ between products.

Different units across your property?

Send one data-plate photo for each model type, with an approximate quantity.

Note: A photo starts the matching process. Final compatibility may require sleeve measurements, additional installation details, and installer verification.

REPLACEMENT MATCHING



**ONE
PHOTO TO
START.
A CLEARER
SHORTLIST
TO
FOLLOW.**

SEND US YOUR PTAC PLATE

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PROJECT PROCUREMENT

YOUR PROJECT NEEDS A PLAN. NOT JUST A UNIT PRICE.

For phased replacements,
renovations, new builds, and
multi-property orders.

SEND YOUR EQUIPMENT SCHEDULE FOR PROJECT PRICING



01. MATCH THE EQUIPMENT

Organize model selections and
quantities by room type or property.

02. CLARIFY THE COMPLETE ORDER

Identify the units, required accessories,
freight, applicable taxes, and any
separately quoted services.

03. ALIGN THE DELIVERY PLAN

Review availability, order-release
requirements, and delivery expectations
against your project schedule.

Compare the complete cost,
not just the headline price.

THE UHS PTAC CHECKLIST

Use this before approving your PTAC purchase.

THE MATCH

- ☒ Cooling capacity and heat type reviewed for each room type.
- ☒ Voltage, circuit requirements, heater size, and connection checked.
- ☒ Sleeve, grille, drainage, and thermostat compatibility reviewed.

THE COMPLETE ORDER

- ☒ Exact model numbers, quantities, and required accessories listed.
- ☒ Freight, tax, installation, and removal responsibilities made clear.
- ☒ Manufacturer warranty and return conditions reviewed.

THE DELIVERY PLAN

- ☒ Availability or production lead time confirmed for the quoted quantity.
- ☒ Shipping time distinguished from estimated arrival time.
- ☒ Delivery access, receiving arrangements, and order-release terms agreed.



REVIEW YOUR PTAC REQUIREMENT WITH UHS



YOU DON'T NEED TO BECOME A PTAC EXPERT TO **BUY THE RIGHT ONE.**

01.

REPLACING EXISTING UNITS?

Send a photo of the
data plate.

02.

PLANNING A LARGER PROJECT?

Send your equipment schedule or
approximate quantity.

LET'S GET YOUR PTAC ORDER RIGHT.

We'll help narrow the options and prepare a quotation with the proposed models, configurations, accessories, pricing, and delivery expectations clearly identified.

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Get a Quote in 24 Hours 

Thank You!

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